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Zaizi joins Ephesoft as a Global Platinum Partner

Leading open source systems integrator adds Ephesoft to its product portfolio

(Laguna Hills, CA: July 18, 2012) Ephesoft Inc., the leader in providing advanced cloud-ready capture solutions, today announced that Zaizi, a global open source systems integrator headquartered in London, has attained Global Platinum Partner status in the Ephesoft Partner Program.

As a Global Platinum Partner, Zaizi has demonstrated expertise with Ephesoft technologies, proven ability to meet customers' needs and able to deliver the solution across the EMEA region. Ephesoft Platinum Partners receive a rich set of benefits, including access, training and support, giving them a competitive advantage in the channel.

Zaizi will work closely with Ephesoft in three areas: product roadmap, mailroom automation expertise, and best practice sharing. Collaborating on a common product roadmap ensures that clients may quickly adopt new features and capabilities to meet the growing digital demand. Zaizi has established a dedicated team of Ephesoft-proficient product experts in all aspects of Ephesoft's technology to accelerate rapid client adoption. Further, the partnership enables the two companies to exchange and develop best practices so clients are provided with specific business solutions to meet changing business needs.

Zaizi is an Alfresco Platinum Partner and Best Partner of the Year 2012 and eXo Platform Advanced Partner with extensive experience of assembling open source technology solutions that are tailored to a business' particular needs. Their technology solutions are assembled to support and enhance their client's business processes.

Zaizi employs a staff of highly experienced managers, architects, and software engineers that are certified and skilled in open source system integration. "We are extremely pleased to have attained Platinum Certified Partner status in the Ephesoft Partner Program. This allows us to clearly promote our

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expertise and relationship with Ephesoft to our customers," said Aingaran Pillai CEO and Founder of Zaizi. "The benefits provided through our Platinum Certified Partner status will allow us to continue to enhance the offerings that we provide for customers".

"Customers are looking for partner companies that can bridge the gap between their business demands and technology capabilities," said Ian Pope, VP of Sales and Marketing for Ephesoft EMEA. "They need to trust in a company that can act as an expert adviser for their long-term strategic technology plans. Today, Ephesoft recognizes Zaizi as a new Platinum Certified Partner for demonstrating its expertise providing customer satisfaction using Ephesoft products and technology. And, Zaizi has hit the ground running, winning deals including at Bristol City Council where Ephesoft is used to process application forms and accompanying documents (such as utility test certificates) from private landlords. Many more are in the pipeline." See a video interview at http://vimeo.com/38428255

About Zaizi

Zaizi is an experienced information and technology consulting firm headquartered in London specialising in the Alfresco, eXo Platform and Ephesoft solutions. Zaizi works with large commercial and government organisations to improve productivity, reduce operating expenditure and reduce risk by delivering robust, scalable content solutions including document and web content management systems, portals and corporate extranets. With expert staff and strong business readiness skills, we design, build and support innovative, assembled software solutions to deliver fast-to-market and cost-effective content management solutions.

About EPHESOFT

Ephesoft, Inc. is headquartered in Laguna Hills, California with offices in Maidenhead, England. Ephesoft's document capture solutions are open-source and cloud-ready, offering extreme flexibility and accessibility for a wide range of customers. The company has been experiencing rapid growth in both the US and EMEA markets. For more information visit www.ephesoft.com or call (949) 335-5335.

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